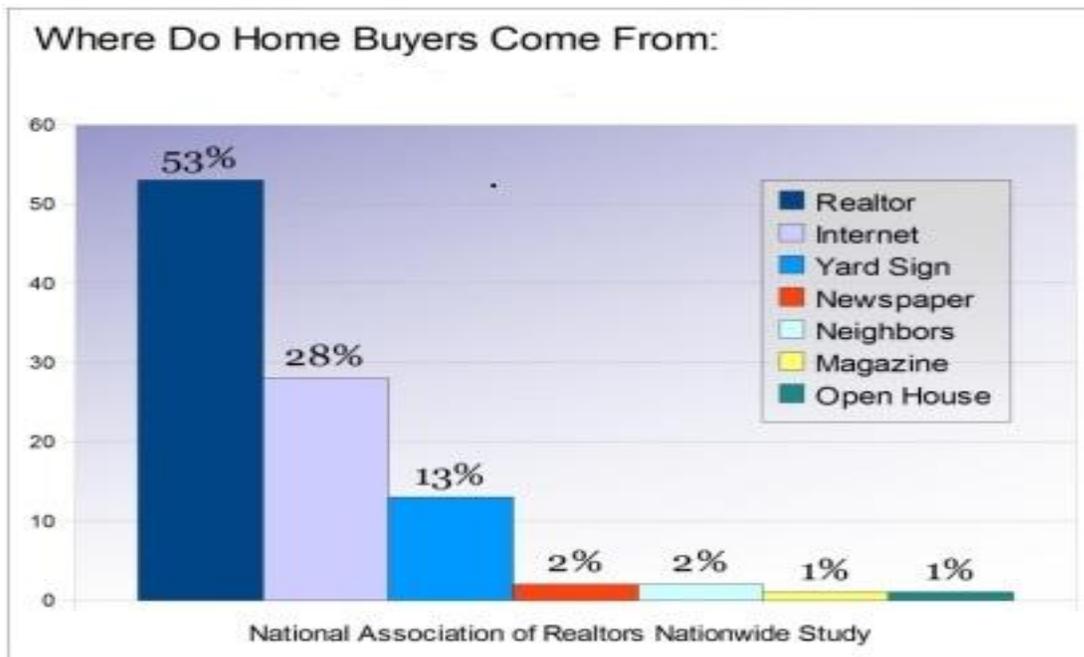


R E A L T Y PROFESSIONALS



Toll Free: 855-955-SOLD (7653)
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REALTY PROFESSIONALS



How Do Buyers Find Homes

This is a graph chart that is generated by the National Association of Realtors yearly based upon their studies of where buyers come from. There are other factors here that not all Realtors do, like actively go out knock on doors and actually speak with neighbors, potential buyers, referral sources and marketing to their current and past clients, so we may have properties in our inventory not on MLS.

We are a very Active and Aggressive company, we will employ the latest and greatest technology to serve you and give you the absolute best possibility to find the closest match to what it is that you are searching for! If we can't find it on the MLS we go out and door knock in neighborhood looking for new listings that might be a match for you! We go the extra mile!

The key in buying is to realize that your profit is made on the purchase, not on the sale! If you don't buy right, it just makes selling that much more difficult! Most people don't realize this and remember that you really need an active, experienced and aggressive negotiator on your side of the table to get you not only the best possible price but also terms!

We focus on every aspect of the purchase, from making sure you are educated to help find the best possible area for your needs. Getting pre-Qualified with a Veteran Loan Officer so that we can maximize your buying power and again getting the best possible rate and terms! Making sure you get a home inspection and maximize your request and repairs to begin your home ownership on the right foot! Verifying that all the disclosures and disclaimers are provided so you are an informed buyer!

REALTY PROFESSIONALS

BUYING PROCESS

Almost every buyer today researches the internet for their purchase ...
but how do you select an Agent or Broker that will do a good job?

A Few Questions to ask:

- 1.) Are you a Full Time Agent?
- 2.) Are you a Buyers Agent or Sellers Agent?
- 3.) What training have you had in Negotiating, Sales and Contracts?
- 4.) How well do you know the area I am looking in?
- 5.) What do feel is the Agents greatest strength?

A few things to Observe:

- 1.) Does the Agent talk about themselves?
- 2.) Is the Agent focused on what you want?
- 3.) How well is the Agent listening to you?
- 4.) Do you feel the Agent is sincere?
- 5.) Are they organized and professional?

REALTY PROFESSIONALS

FINDING THE RIGHT HOUSE

A “Realty Professional” will follow specific guidelines on the proper procedure in finding you your home. Every “Realty Professional” has a mentor and coach, so at any time you can ask to speak to the Broker, Manager, Coach or Mentor without offending the Agent.

This is in place because it is very important in usually in the largest transaction you make in your entire life to make sure you have a “Team” of Professionals helping lead, guide and stand by your side during the entire transaction no matter what the circumstances!



A “Realty Professional” will go up and above, long beyond the average Real Estate Agent and create the best possible experience for you that is possible. Some transactions are difficult and that is when it is Most Important to have a Professional on your side!

Give us the opportunity to “Serve You” not only this one time, but for the rest of your life! We are here to “Earn” your business forever!

Call today 855-955-SOLD (7653)
How we will Serve you better!

REALTY PROFESSIONALS

1. Find out your needs and wants.
2. Get you to a Veteran Loan Agent.
3. Get you Pre-Approved for your loan.
4. Go over payments and responsibilities.
5. Get you set up so you receive all listings.
6. Look at available properties promptly.
7. Write and Present offers immediately.
8. Negotiate the best possible price and terms.
9. Make sure you have the disclosures and disclaimers.
10. Ensure that you get a Property Inspection
11. Request any repairs be made that are found on the inspection.
12. Work with the Lender to keep your Loan on track.
13. Following up with Escrow throughout the process.
14. Focus on a Successful close of Escrow.
15. Keep you updated every step of the way.
16. Enjoyable and Professional transaction.
17. To be the calming source throughout the transaction.
18. Doing everything possible to make for a smooth close of escrow.
19. Working hard not earn your business once, but for Life.
20. It is our Goal to provide you the best possible service in the industry!



REALTY PROFESSIONALS

What we do Differently

Our Buyers operating Plan!

Why everyone says REALTY PROFESSIONALS are the hardest working agents in the business and why Buyers love the results!

- 1.) We Focus on YOU!
- 2.) We help educate you not tell you what you should do.
- 3.) Treat you with Kindness and Respect.
- 4.) Tell you the Truth ... even if you don't want to hear it.
- 5.) Continually putting your needs before our own.
- 6.) Doing whatever possible to represent you in the best way possible.
- 7.) Go the extra mile in everything we do!
- 8.) Creating an atmosphere of Professionalism.
- 9.) Taking Pride in everything we do.
- 10.) Understanding your concerns and addressing them quickly.
- 11.) Knowing the answers or getting them for you in a timely manner.
- 12.) Doing everything possible to create a positive environment for you.
- 13.) Updating and keeping you informed during the sale.
- 14.) Being compassionate about everyone's needs.
- 15.) Doing what is in the best interest of the client, even losing the deal.
- 16.) Making it an enjoyable and peaceful transaction as possible.
- 17.) Following up with you after the sale
- 18.) Being there for you even after we close escrow!

REALTY PROFESSIONALS

Just some of the Properties we have represented

1333 North Beachwood Drive 710 North Sparks Street 1118 Valencia Street #324
3205 West Alameda Avenue 1218 North Cordova Street 540 South Mariposa Street
123 Pomona Avenue 1241 North Cordova Street 1310 North Beachwood Drive
1406 West Magnolia Boulevard 1318 North Cordova Street 3247 Shasta Circle
2288 North Ontario Street 226 North Catalina Street 14660 Covello Street
2131 Pacific Street 1525 North Lima Street 1408 West Magnolia Boulevard
11328 Blucher Street 9821 Edmore Avenue 1131 North Lima Street
3000 Haven Way 11116 Wicks Street 7725 Shadyspring Drive
210 West Alameda Avenue 1105 Art Street 15050 Sherman Way
605 South Sparks Street 328 North Cornell Street 151 North Maple Street #209
2257 Earl Street 18928 Goodvale Road 617 East Angeleno Ave #101
7641 Jellico Road 630 South Parish Place 11614 Remington Ave
4187 West Sarah Street 2424 Hollister Avenue 10244 Whitegate Ave
4843 Ledge Avenue 1324 North Beachwood Drive 1818 North Frederic Avenue
110 Grand Ave 15955 Lassen Street 1438 North Rose Street
844 North Kenwood Drive 860 Greenway Terrace 432 South Fairview Street
3601 North Victory Boulevard 12732 Tiara Street 4852 Bellingham Avenue
9618 Sunland Boulevard 1307 North Beachwood Drive 3020 Scott Road
11100 Scoville Avenue 1320 North Beachwood Drive 273 West Providencia Street
7730 Shadyspring 2302 Jayma Lane 505 North Buena Vista Street
913 Sherlock Drive 1900 North Kenwood Drive 6455 Clybourn Avenue
3605 West Victory Boulevard 1625 Santa Barbara Lane 2112 Glendale Boulevard
1016 North Brighton Street 413 North Griffith Park 2754 North Lamer Street
4841 Glenhaven Drive 130 South Sparks Ave 1147 North Parish Place #4
1508 Quail Court 1027 East Angeleno Avenue 1917 North Pepper Street
10552 Collett Ave 2120 North Pepper Street 2400 West Chandler Boulevard
3331 Mills Ave 567 Caleb Street 500 Cambridge Avenue
408 Allen Ave "B" 10747 Wescott Avenue 930 North Parish Place
2316 Peyton Ave 809 North Screenland Avenue 15714 Kalisher Street
1604 North Niagara Street 544 East Cypress Ave F-9 1740 Las Flores
1512 West Chandler Boulevard 8948 Hillrose Ave 525 North Griffith Park
1431 Fairfield Avenue 218 North Brighton Street 22267 Buena Ventura
540 South Street 3763 Franklin Place 2124 North Dymond Street
10436 Rainier Street 2152 Fargo Street 320 East Cedar Street "A"
1315 North Beachwood Drive 1136 North Frederic Street 8243 Wentworth Street
1425 North Buena Vista Street 11078 McBroom Street 10922 Scoville Avenue
831 North Mariposa Street 7304 Forbes Street 557 East Tujunga Ave "N"

REALTY PROFESSIONALS



RESIDENTIAL - INCOME PROPERTIES - COMMERCIAL

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with professional service today!

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FREQUENTLY ASKED QUESTIONS

Q: How much does it cost us for you to represent us as a Buyer?

A: It doesn't cost the buyer anything. The Seller pays all commissions to both Real Estate Agents. The commissions come from the Sellers proceeds of the sale of the home.

Q: Why do I need to get Pre-Qualified first?

A: We understand you want to see the properties you want to see ... but if you look at homes that are not in your price range, higher or lower we are doing you a dis-service. For one if you are looking at higher value properties, then you look at properties in your price range you will compare the higher priced properties to the ones you are currently looking at. If you are looking at lower priced homes you could have possibly bought a better home for just a little more.

Q: Why do we need to follow your steps?

A: I can appreciate that people like to do what they want to do but to have a successful escrow we have proven that the steps we use will get us there virtually every time! Just like with Brain Surgery, you don't tell the surgeon the steps in which he/she performs the surgery!

Q: We want to study the market well before we purchase is that possible?

A: We encourage the buyers to begin the process well before they are ready to make sure everything is in order. We will get you set up with our System that will provide you with all the listings immediately as soon as they are listed into your email free of charge!

Q: What days are you available?

A: We have agents that are available at virtually every time. We work as a "Team" and not as individuals so we are here to serve your needs. When you meet with your "Realty Professional" discuss all the options we have to help serve you best!

Q: I am willing to wait, will you help me find the "Perfect" home?

A: We will help you find a great home, but keep this in mind, you can plan, Design and build your "Dream" or "Perfect" home and by the time it is completed you will find flaws ... get as close as you can in the best possible location as the home can be changed or altered ... but the area cannot!